

TOSHIBA



Symphony[®] PRO

*Flexible Point of Sale Software
Designed for the Retail Environment
Distributed by TOSHIBA TEC AMERICA*

Symphony[®] PRO

POS & Invoicing



- ▶ Full-featured POS
- ▶ Touch screen or keyboard operation
- ▶ Tender presets \$5, \$10, \$20, \$50
- ▶ Individual screen design for cashier and customer when using dual monitors
- ▶ Preferred shoppers with point management, price level assignment, discount status, etc.
- ▶ Customer entry with recalculation of pricing for preferred shoppers
- ▶ Suggested retail price with "You Saved" printing
- ▶ Electronic discount with \$ amount or % off
- ▶ Unlimited number of price levels per item
- ▶ Regular price, split price, mix and match price, limited quantity discount pricing



- ▶ Multiple discounts and coupon functions
- ▶ ECL (Electronic Coupon Link)
- ▶ Touch screen option guarantees simple operation
- ▶ Operator leading messages
- ▶ PLU and account search on screen
- ▶ Flip charts for item search
- ▶ Suspend sale with resume from any terminal
- ▶ Price Batch Maintenance - Promo batches (start and end dates) and automatic resolution for conflicting date ranges uses best price system
- ▶ Training mode
- ▶ Other functions - Multi-lingual messages (currently supports English and French), price inquiry, status shift (tax, scale, food stamps, WIC), floating cashiers



Symphony[®] PRO

Security

- ▶ Negative check file sharing to ensure check cashing limits and security
- ▶ Item correction, past item void, past sale void, void all, refund/exchange with programmable limits and manager authorization
- ▶ Real time transaction monitoring
- ▶ POS functions restricted by operator level
- ▶ Complete history of cashier transactions
- ▶ Lane monitoring
 - Runs on any PC on the local network
 - Monitor multiple lines simultaneously
 - Output data to serial or TCP/IP port for external video surveillance system



System Configuraton



**TEC
SL-9000**

- ▶ Easy setup of peripherals; this allows a different set-up per lane
- ▶ Internal drivers for printers, scanners, scales, magnetic card readers, pole displays, keyboards, bank pin-pads, cash drawers, etc.
- ▶ OPOS support for certain device classes
- ▶ Supports both receipt and full invoice printing
- ▶ POS terminals are NOT server dependent
- ▶ Windows XP PRO networking with Microsoft SQL database server
- ▶ All file communications are executed by the server resulting in no down-time on a lane
- ▶ Server maintains setup files for quick restore of POS terminals



Back-Office Functions

- ▶ Easy item file maintenance
- ▶ Single account file for accounts receivable, preferred shopper and negative check
- ▶ No “End of Day” required
- ▶ Over 100 reports available - financial, cashier productivity, customer statements, frequent shopper, inventory, item movement, and much more
- ▶ Report history in a calendar format selection for daily, weekly, monthly and yearly review



TOSHIBA ST-7000

Inventory movement										
TEC America 4421-A Barkers Circle Atlanta GA 30350 (770) 484-3042										Page 113
Printed: Monday, December 08, 2008 9:17:17 PM From: Wednesday, September 24, 2008 To: Tuesday, November 23, 2008 Item group: PRL - Store program Cost group: PRL - Store program										Row 001
Vendor: 210 Price sub-Dept: 9733P No. 1,Last:										
PLD #	Description	Physical start date	Unit	Received/Adjustments	Transfer	Rates	Estimated Count	End of Period count	Variance	End of Period Date
00000000000000000000	Exp Paper 12 1/2" Free 24	9/1/2008	8	0	0	0	0	0	0	9/1/2008
00000000000000000000	Paper 24 3/8" 50#	9/1/2008	0	10	-7	0	8	-3	0	9/1/2008
00000000000000000000	Schwepps Tank Wipe	9/1/2008	0	12	0	0	27	-15	0	9/1/2008
00000000000000000000	Schwepps Orange Sol	9/1/2008	0	40	0	0	20	11	42	9/1/2008
00000000000000000000	Schwepps Oak Sola 1	9/1/2008	0	99	0	0	81	18	21	9/1/2008
00000000000000000000	Ex Paper 55# 4 1/2"	9/1/2008	0	5	12	0	17	-8	8	9/1/2008
00000000000000000000	Ex Paper 55# 4 1/2"	9/1/2008	0	24	0	0	28	-4	0	9/1/2008
00000000000000000000	Crash Charge 2L	9/1/2008	0	21	0	0	21	0	0	9/1/2008
00000000000000000000	Crash Green Soda 2L	9/1/2008	0	15	0	0	12	3	0	9/1/2008
00000000000000000000	Crash Green Soda 2B1	9/1/2008	0	40	0	0	38	2	18	9/1/2008
00000000000000000000	Crash Lemon Soda 509	9/1/2008	0	0	0	0	15	-15	0	9/1/2008
00000000000000000000	T-UP 35# 4 1/2"	9/1/2008	0	0	12	0	13	-1	11	9/1/2008
00000000000000000000	T-UP 2L	9/1/2008	0	10	0	0	14	2	13	9/1/2008

▶ Inventory Tracking



- Minimum and maximum stock levels
- Automatic purchase order suggestion
- Receive with or without a purchase order
- Lot pricing for single/case item
- Cost, case/pack size
- Parent/Child relationship
- Stock control flags per item
- Multiple vendors per item
- Quantity break costing with active data range and per dollar or percent off
- Reports store cost as items are sold
- Vendor table maintains contact information
- Vendor item code or UPC code can be used for ordering or receiving



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▶ Price Batching

- Price change batches with an effective date
- Promotional batches with start/stop date
- Batch report with add/loss reporting
- Auto resolution for conflicting date range, uses best price logic

▶ Electronic Journal

- EJ with search capability
- Records all sales data for review
- Data stored on each lane and on back-office system
- Find transactions from the EJ at the click of a button
- Reprint a single transaction or print the results of a user defined statement

▶ Gift Certificate

- Integrated gift card or gift certificates
- Gift card can operate chain-wide from a central server look-up
- Reports on liabilities outstanding, non-issued, redeemed, etc.



▶ Label Printing

- Prints price tags, shelf labels, talkers, etc.
- Prints labels based on price-changed items, batches, receiving, orders, etc.
- Compatible with Toshiba bar code printers



TOSHIBA B-SV4D & B-SP2D

- B-SV4D, B-SA4 Desktop Printers
- B-SP2D Portable Printer with Blue Tooth



TEC SL-5300

▶ Scales

- Interfaces to TEC Scales and Scale View Software

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System Architecture

- ▶ Server-based communications
 - Fully redundant data bases
 - Centralized data management
 - Sales transactions maintained on POS for 30 days to ensure data redundancy
 - All file communications executed by server resulting in no down time on lane
 - SQL database server
 - Server maintains setup files for quick restore of damaged POS terminal
 - Each lane includes an item file with price pending file
 - Standard Interchange Language (SIL) compatibility
- ▶ In-store data exchange
 - Each lane runs from a local hard drive and from a completely independent local database
 - Sales data is processed by the back-office software as each transaction is completed which means no day-end process is required.
 - Continuous front-end operation and unassisted recovery in the event of back office system failure.



**TOSHIBA
ST-70**

Headquarters Data Transfer

- ▶ Data exchange with headquarter system
- ▶ Stores push sales data to HQ
- ▶ HQ sends price changes and new items to store
- ▶ Communications via modem or internet



Corporate Office



Store Locations



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Customer Accounts

- ▶ Accounts with real-time balance and credit limit
- ▶ Charges with account balance verification
- ▶ Charge stub or full invoice print
- ▶ Credit limit, check payment limit
- ▶ Multiple contacts per account
- ▶ Previous purchase review from the POS
- ▶ Item tracking
- ▶ Discount by price level link
- ▶ Detailed purchase history
- ▶ Price level per preferred shopper
- ▶ Picture identification on operator's screen

Symphony POS

Distributed by Toshiba TEC America
Delivering POS needs now and in the future

9/14/2005 1:48:43 PM Mike M

Chips Ahoy Cookies	\$2.58 Tx2
Chips Ahoy NBM Cookies	\$2.58 Tx2
COKE CLASSIC 12 OZ. CAN	
Your price \$2.99	
6 @ \$2.99ea.	\$2.99
DIET COKE 12 OZ. CAN	F \$1.99 Tax
OREO COOKIES	\$2.58 Tx2
PREMIUM PLUS BISCUITS	F \$4.00 Tax
UNCLE BEN'S RICE	F \$2.09 Tax

SUB TOTAL	\$18.81
Tax 1	\$0.57
Tax 2	\$1.19
Tax 3	\$0.81
Tax 4	\$0.81

TOTAL \$22.19
Cash \$22.19

Points in this transaction: 14
Item count: 7
Trans:339 Terminal:020203012-001001

You can become a Preferred Shopper today!
Please ask for information at our courtesy booth.

THANK YOU
PLEASE COME BACK AGAIN!

Symphony POS

Distributed by Toshiba TEC America
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9/14/2005 1:50:51 PM Mike M

Apple Pie	\$5.99 T12
Baloney All beef Hotdog	\$2.99 T12
DIET COKE 12 OZ. CAN	F \$1.99 Tax
Hunts Ketchup	\$0.99 T12
Kingsford Charcoal 25lb bag	\$10.99 Tx2
Quincy Hot Dog Buns	\$5.99 T12
WATER MELON	F \$2.09 Tax

SUB TOTAL	\$26.03
Tax 1	\$1.05
Tax 2	\$1.95
Tax 3	\$0.41
Tax 4	\$0.41

TOTAL \$29.85
Debit card \$29.85

Points in this transaction: 2
Item count: 7
Trans:342 Terminal:020203012-001001

You can become a Preferred Shopper today!
Please ask for information at our courtesy booth.

THANK YOU
PLEASE COME BACK AGAIN!

Symphony POS

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9/14/2005 1:49:45 PM Mike M

	\$61.92
Lisa Anderson {0}	
7704493040	
3050 Windgate Trail	
Atlanta, GA. 30545	
COKE CLASSIC 12 OZ. CAN	\$0.62
Item discount 10% ((\$0.07))	
FRENCH SALAD DRESSING	F \$1.88 Tax
Item discount 10% ((\$0.21))	Tax
MEAT	\$9.00
Item discount 10% ((\$1.00))	
OREO COOKIES	\$2.32 Tx2
Item discount 10% ((\$0.26))	Tx2
PREMIUM PLUS BISCUITS	F \$3.60 Tax
Item discount 10% ((\$0.40))	Tax
SNICKERS	\$0.71 T12
Item discount 10% ((\$0.08))	T12
STRAWBERRY JELLO	\$1.88 T12
Item discount 10% ((\$0.21))	T12

Approved by:Mike M

SUB TOTAL	\$20.01
Tax 1	\$0.56
Tax 2	\$0.78
Tax 3	\$0.55
Tax 4	\$0.55

TOTAL \$22.45
Check \$22.45

Points in this transaction: 13
Points balance : 13
You saved \$2.23
Item count: 7
Trans:341 Terminal:020203012-001001

You can become a Preferred Shopper today!
Please ask for information at our courtesy booth.

THANK YOU
PLEASE COME BACK AGAIN!

Item Pricing

- ▶ Multi-zone pricing
- ▶ Multiple price levels per zone
- ▶ Sale prices with start/stop date
- ▶ Normal, package, buy one/get one, limited quantity discounts, lot pricing, mix & match, \$ off and % off
- ▶ Suggested retail for comparison
- ▶ Price-like codes

Symphony[®] PRO

Screen and Keyboard Design Tools

- ▶ Set-up mode provides complete control over screen configuration
- ▶ Remodel both touch screen form layout, button size, text, position
- ▶ Redesign keyboard layout for keyboard based terminals
- ▶ Mix touch screen and keyboard terminals in the same store
- ▶ Easy to define keyboard shortcuts



System Features and Options

- ▶ Accounts Receivable
- ▶ Advertising
- ▶ Credit Cards
- ▶ Electronic Journal L - Tracker
- ▶ Extra Workstation
- ▶ Hand Held Portable Terminal (Interface HTML or Serial)
- ▶ General Ledger
- ▶ Inventory Tracking
- ▶ Label Printing
- ▶ Loan Pickup (Cashier Balancing)
- ▶ Price Checker Interface
- ▶ Preferred Shopper Tracking
- ▶ Remote Polling (Data Transfer)
- ▶ Rental Tracking



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